

# **AIG Programs:**Capabilities and Services for Program Administrators



# Our goal: Partner with Program Administrators to strengthen client loyalty, expand access to distribution and products, and attract new opportunities



#### **Underwriting Excellence**

Committed to understanding and assessing risk based on decades of experience, in-depth data analysis and thoughtful interpretation. We <u>align</u> with our <u>Program Administrators</u> to support your needs and objectives.



#### **Customized Program Solutions**

No two programs are alike. That's why, we <u>listen</u> to you and rely on <u>your knowledge</u> and expertise to tailor programs to support unique exposures and growth opportunities.



#### **Claims Account Management**

Provide flexible claims handling, supported by a global network of claims specialists to provide consistency and expertise at every step.



#### **Advanced Risk Consulting, Analytics and Marketing**

Dedicated industry expertise — coupled with customized tools and resources — help improve results and <u>drive growth</u> in new profitable segments with customized go-to-market strategies and marketing materials.

#### Why AIG Programs

AIG Programs is a leading underwriter of program business in the U.S. For more than 50 years, we have worked closely with out partners to develop state-of-the-art program offerings addressing a myriad of niche markets, written on both admitted and non-admitted basis.

Together we leverage AIG's breadth of products, underwriting expertise, claims coordination, risk consulting and data analytics to help position your program to be best in class.





## **Underwriting Excellence**



- Dedicated Program Underwriting team includes:
  - ✓ Program Manager your "single point of contact"
  - ✓ Program Team Leader
  - ✓ Product Line Officers with broad line of business knowledge
  - ✓ Program specific underwriting guidelines tailored to specific program needs



### **Customized Program Solutions**



- Policy review and feedback to modernize and upgrade coverage forms
- Competitor analysis to ensure your program is state of art
- Designated Product Development and Legal teams to review all coverage forms
- Designated Filings team to ensure a smooth transition when adopting new forms or rating structures



### Claims Account Management



- Flexible claims handling with AIG directly or in coordination with your dedicated third-party administrator (TPA)
- Expert claims oversight including trend analysis and reserve reviews
- Access to prescribed claims council fee structures



### **Risk Consulting and Data Analytics**



- Designated Risk Management consultants to work with your clients
- Loss Control vendor reviews as needed
- Annual claims trend reports
- Profit studies and data analysis
- Large account pricing reviews
- Catastrophe modeling reviews



### **Distribution and Branding Analysis**



- Distribution expansion capabilities leveraging Glatfelter
- Digital brand building assistance
- Co-branding opportunities
- Content development assistance



### Industry-Leading Solutions

In addition to Programs, AIG provides a broad portfolio of products and services that deliver industry-leading solutions for the following disciplines:

- Accident & Health
- Casualty
- Captive Solutions
- Cyber
- Commercial Property
- Excess & Surplus Lines
- Multinational Solutions
- Management and Professional Solutions
- Specialty Risks
- Warranty





### Strength of AIG





## Your Programs Team



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Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance www.twitter.com/AIGinsurance | LinkedIn: www.linkedin.com/company/aig. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference herein.

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